



# What to Expect at Your Design Consultation

WITH SUGARBAKERS HOME FASHIONS AND INTERIOR DESIGN

## WHAT TO EXPECT AT YOUR DESIGN CONSULTATION

We look forward to taking this first step with you to gain a clear understanding of your goals and to ensure we are a good fit for your project. The consultation also allows us to prepare a detailed scope of work and estimated budget for furnishings so you feel comfortable moving forward knowing the estimated costs and fees associated with your project.

During the two-hour consultation, we'll walk through your space to discuss your needs and priorities. Even if you only need help with a room or two, seeing the whole house will help us to understand your style and how we can best help. After the walk-through, we'll answer any questions you have about working together and talk through possibilities and an estimated budget.

While the consultation doesn't include any actual design work, it is critical for getting to know each other, defining a comfortable budget, identifying your priority areas, and talking through your existing design challenges. The initial consultation will be billed at \$75 an hour with a two hour minimum.

## WHAT TO EXPECT AFTER YOUR DESIGN CONSULTATION

After your consultation, we'll prepare a detailed scope of work and estimated budget that will be ready for your review within 3-4 weeks.

Your proposal will include:

- A detailed scope of work that will specify what we recommend to achieve your design goals.
- A formal quote detailing each aspect of your project, which will include:
  - An itemized list of components and their costs.
  - A white glove delivery and storage fee estimate (if applicable).
- Our contract and the required deposit amount to get the project in motion.
- A proposed project start date and an estimated project timeline

## ONCE YOU'VE RECEIVED YOUR PROPOSAL

Once you've received your design proposal, the terms and pricing will remain valid for 30 days. Because we book our project schedule on a first-come, first-served basis, we encourage you to move quickly if you know you want to work with our team. If there are any changes you'd like to make to the scope of work or proposal, we can make adjustments and let you know what's possible while still ensuring we are able to bring your vision to life.

Once the contract is signed and the initial design fee is paid, we'll send over your new client welcome materials so we can begin preparing for your project.



Thank you again for considering us for your project. If you have any questions before your consultation, please email me at [kaitlin@sugarbakers.us](mailto:kaitlin@sugarbakers.us). I look forward to seeing you soon!

*Kaitlin Mansfield*

\*THE CONSULTATION IS A 2 HOUR MINIMUM. A FEE OF \$75 PER HOUR IS NONREFUNDABLE AND IS NOT APPLIED TO ANY FUTURE DESIGN HOURS. IF DESIGN AND BUDGETARY REQUIREMENTS ARE MET, AND YOU OPT NOT TO PROCEED, DESIGN TIME WILL BE BILLED AT THE ABOVE RATE.\*